

Scalefusion proficiently helped Wineworks secure its Android and iOS devices while controlling data usage and amplifying employee productivity



About the Company

Offering wine bottling facilities and warehousing services across all New Zealand wineries, WineWorks is a major player in the wine and spirits industry. A key part of its strategy is to provide the right-sized capacity to the industry, allowing all its clients to easily scale up production and to help them drive their economies of scale. By doing so, WineWorks aim to become “Trusted to bottle New Zealand for the world”. Their business activities involve a number of services including Wine transport, bottling, online services, laboratory assistance, packaging, warehousing and distribution, certifications, and supply chain.

Business Goals

Initiated in 1995, WineWorks is a key provider of bottling infrastructure for Wineries across New Zealand. They have built an immense customer base in their serving sector and are continually expanding each day. The company has made big investments in machinery, facilities, world-class technology, and resources that define its progressive goals of operations. WineWorks is recognized for its industry expertise and competence in highly specialized processes like bottling, storage, labeling, and distribution. Their common goal is to get their customers’ product to its destination in the same condition that the winemaker intended. WineWorks provide express transport to all states and ensures that the product is in the market when it needs to be and in the best condition. The company sees itself as a ‘gearbox’ for its customers’ businesses. They also look after the ‘industrial’ side of bottling wine wherein they store and dispatch the spirits which enables its customers to focus on their business growth and product marketing.

Challenges

WineWorks which offers wine bottling and warehousing services to the New Zealand wineries needed to deploy Android & iOS devices to their staff who adds value to the organization from the fields. They wanted to ensure that the deployed Android & iOS devices are not misused for personal requirements or entertainment purposes by the staff since they were responsible to perform varied operational tasks within a limited bandwidth and report to the varied departments. The company intended to welcome a solution that can lock down their Android & iOS devices into kiosk mode so that the work-related applications are only Live and available

Industry

Wine & Spirits

Solutions & Features

- Kiosk Lockdown
- Android Device Management
- iOS Device Management
- Application Management
- Website Whitelisting

Key Benefits

- Enhanced productivity of staff
- Reduced data costs
- Enhanced security for business data

Why Scalefusion

- Industry-leading UEM provider with simplified and intuitive mobile device management experience
- Easy to configure, deploy, and upgrade devices and apps across the entire lifecycle
- Leading choice for a scalable solution with multi-OS support

to the on-field staff. Being a data-intensive company, WineWorks wanted to limit the data usage to critical-business applications to mitigate the overages. They also wanted to align towards the motive of the utilization of the available data within the bandwidth allocated for operational efficiencies. This challenge could only be resolved by limiting the available data usage that can suffice the functioning of the devices for business use only and by blacklisting every unauthorized application or website. They wanted reliable software that can help them to act and create a comprehensive plan to address these concerns that can further help them to mitigate their adverse effects.

Solution

WineWorks deployed the MDM solution of Scalefusion in their organization-owned devices to ensure that the ideal management model they need is sufficient and its capability is up to their expectations to mitigate the adverse effects and boulders faced by the organization. WineWorks were successfully able to lock down their devices into Kiosk mode with the help of the Scalefusion MDM solution and the Android & iOS devices deployed were able to restrict end-user personal usage. To their relief, Scalefusion successfully was able to lock down the Android & iOS devices and helped the organization to push only business-critical applications under one dashboard that ensured them the protection of corporate data and prevention of device misuse on the frontline by the staff. Leveraging the wide range of features through the Scalefusion dashboard, WineWorks was able to reduce the data costs dramatically while driving employee productivity and controlled usage of corporate-owned devices within a secure environment using the Scalefusion Kiosk model. With the reduction in data cost overages, Scalefusion proved to be a reliable solution for WineWorks to march towards their operations without concerns.

Key Results

Working with Scalefusion has brought out the following proven results for WineWorks:

- Locking down Android and iOS devices into Kiosk mode
- Enhanced employee productivity by restricting application management to business-critical apps and websites
- Reduction of overhead data usage by device management and whitelisting authorized usage applications

Testimonial

“We are glad to work with Scalefusion! The solution has solved one of our major challenges around excessive data usage for personal purposes. The MDM promptly helped us achieve secure and prudent data and device usage across our staff.”

About Scalefusion

Ambitious companies around the world trust Scalefusion to secure and manage endpoints including smartphones, tablets, laptops, rugged devices, POS and digital signages. Our mission is to make Device Management simple and effortless along with providing world class customer support.

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